








STEFAN SKARABIS

Electronic Communications Network/System Engineer and Wireless Communication enthusiast

SNAPSHOT SUMMARY

25+ Years experience in Telecommunications, Electronic Engineering and Management roles.

- Qualifications – Bachelor Degree in Engineering (Electronics); Short Courses in Management, Financial Management, and many other technical and soft-skill courses.

Employer	Position / Focus	Years
	Sales Engineer: Technical Support to Sales, Marketing, Dealers, and End Users, on anything from offers to exhibitions and demonstrations on a substantial part of the Tait product portfolio.	2
	Chief Technology Officer. Providing technology-related guidance to company's solution offering, proposals and project implementations.	3
	Senior Systems Engineer in Network Solutions Business Unit at Saab Grintek Technologies. Exposure to TETRA/PMR, Microwave Transmission, Satellite communications and Wi-Fi network projects	3
	Technical Consultant. Focus: Telecommunications, Related IT systems, Broadband Access, Mobile Radio/Wireless systems.	3
	Customer Solutions Manager with a Wireless [WiMAX] & Wireline [xDSL] Access Focus and a little PMR [TETRA] on the side;	10
	Engineer: Electronic Services, City Council of Pretoria. Focus: Telecommunications and Radio communications infrastructure, IT Networks, Data Communications and Infrastructure	4
	Radio Technician, Focus: Installations, field maintenance and workshop repairs on two-way radio communications equipment, sirens, blue lights, public address systems and other electronic accessories. Knowledge transfer during on-the-job training of new recruits. Workshop foreman/supervisor of electronic repair workshop.	5

Expertise/Skills – Communication network design; Project Management; Managing Teams; Leadership (serving on Committees and Workgroups); Preparation of Business Cases; Technical Analysis; Analysis of Client Requirements; Technical Presentations; Assessment of Equipment; Planning; Tendering; Feasibility Studies; Co-ordinating and Performing Technical Functions (Maintenance, Implementations).

CV of STEFAN SKARABIS

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Some Key Achievements

- Successfully demonstrate seamless MPT Classic to DMR migration to customer with Motorola and Hytera terminals, using Tait Infrastructure;
- Assisting Emcom in introducing Tier 3 Digital Mobile Radio (**DMR**) in the African marketplace;
- Key SGT team member for a Communications Service Provider Network Proposal to the Gauteng Dept. of Economic Development, worth in excess of **ZAR200 million**
- Key member of Siemens team winning 2 African tenders with total value of **US\$28 million**
- Integrated 25 sub-contractor contributions into a single Mobile Radio (TETRA) system bid **worth ZAR1.0 billion**.

Personal Details

Full Name - Stefan SKARABIS

Born – 28 October 1964

Languages - English, Afrikaans, German

Educational Details and Training

Bachelor in Engineering (Electronics), University of Pretoria, 1993

National Diploma in Electronics (N6), Pretoria West Technical College, 1988

Trade Certification: Two-Way Radio Technician, 1988

Matric (with distinction), Nelspruit High School, 1983

Radio Amateur Operator Certificate, S.A. Post Office, 1980

Business Skills Short Courses: Presentations Skills; Interaction Management; Finances for Non-Financial People; Contract Law; Stress Management; Accountability; Self-Assertion.

Technical Short Courses: Introduction to GSM, UMTS, GPRS, Microwave installation and commissioning, TETRA system operations and maintenance, many others.

[References available on request]

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